



SSRS Report Pack Sales Movements

- A set of inter-linked reports to provide insights into sales movements, especially diminishing sales
- Allows you to easily identify Debtors who have significant drops in sales, compared to prior months sales, sales of the same period previous year, or a pre-defined budget
- Ability to drill down on a targeted Debtor and conduct further analysis into the product groups even specific stock items that have caused the drop in sales

Monthly Sales Movements by Debtor

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DEBTOR NAME	January	Prior January	Variance frm Prior Year	Variance % frm Prior Year	6 Month Trend with LY Comparison
Jordan, Mark D Pty Ltd - JO00430	\$0.00				
Re/max Realty Services - RE00092	\$0.00				
Colosi, Darryl J Pty Ltd - CO00342	\$0.00				
Country Comfort - CO00473	\$312.96				
Norfolk County Newton Lung - NO00212	\$44.28				
Thudium Mail Advg Company - TH00090	\$272.77				
Gateway Refrigeration - GA00023	\$118.20				

Monthly Sales Movements by Product Group

Jordan, Mark D Pty Ltd - JO

Product Group	January	Prior January	Variance frm Prior Year	Variance % frm Prior Year	6 Month Trend
N/A	\$0.00	7433.57	-7433.57	-100.00%	
MEAT : MEAT -CHILLER	\$0.00	1122.63	-1122.63	-100.00%	
CHIP : CHIPS -FREEZER	\$0.00	399.80	-399.80	-100.00%	
COIL : OIL -LIQUID	\$0.00	244.56	-244.56	-100.00%	
BREA : BREAD PROD -FREEZER	\$0.00	238.24	-238.24	-100.00%	
CRAC : CREAM -CUTLER	\$0.00	224.25	-224.25	-100.00%	

Monthly Sales Movements by Stock

A Peter Howell Pc - AA00541
JUICE -CHILLER - GBEVC

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WH	Stook code	Description	July	August	September	Monthly Average	October	Variance frm Average	Variance % frm Average	6 Mth Trend
	1001638	JUICE ORANGE 100% 6x2LTR	\$29.34	\$30.17	\$60.34	\$39.95	\$0.00	(\$39.95)	-100.00%	
	1001660	JUICE PINEAPPLE PET 100% 6x2LT	\$0.00	\$22.97	\$0.00	\$7.66	\$0.00	(\$7.66)	-100.00%	
Total			\$29.34	\$53.14	\$60.34	\$47.61	\$0.00	(\$47.61)	-100.00%	

Weiss, Martin Pty Ltd - WE00567	\$0.00									
Bell Electric Co - BE00350	\$0.00									
Midwest Marketing Pty Ltd - MI00359	\$0.00	0.00	0.00	0.00%						
Chadds Ford Winery - CH00094	\$9987.89	9624.12	363.77	3.78%						

